



CONGRATULATIONS 2011 TOP DRIVERS



Rebecca McClure
Atlanta



Cleotis Hatch
Cincinnati



Tom Dowless
Dallas



Charles Pulliam
Denton



Stephen Garmon
Des Moines



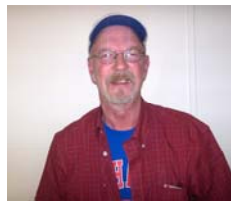
Charles Pierre
Greensboro



Ray Bramlett
Harrisburg



Marcellus Hicks
Jacksonville



Mark Coleman
Kansas City



Angelique Medina
Lincoln/Omaha



David Spiczka
Sioux Falls



Jim Pulley
St. Louis



Carl Wilson
West Memphis

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**Top Drivers Leading
the Way with
Safety and Reliability**

MESSAGE FROM RICH CLAIR

Scallywags. Rascalions. Reprobates. Scoundrels.

These terms were unfortunately made famous during periods of business excess in the late 19th and early 20th centuries. American capitalism has been built by men and women who applied their talents and resources to create new processes and products that improved the lives of millions. Without adhering to the rule of law, however, there have also been those who sought to take illegal and unfair advantage in the marketplace solely to line their own pockets. From Theodore Roosevelt's Trust-Busters to investigations of corruption on the New York and California waterfronts last year, there are companies that will break the law to gain an unfair competitive advantage.

In our corner of the business world, providing highway transportation services to the USPS under contract, we operate pursuant to a number of laws and regulations that are specific to our industry segment. Some of these requirements 'level the playing field' and ensure that our customer, the USPS, is receiving service in accordance with the USPS contract. Two of the most critical of these are paying drivers by the hour at the rate specified in the Wage Determination and not subcontracting work in violation of the USPS contract.

On May 26th, a senior USPS official issued a notice to all suppliers reminding them of these rules, a copy of which we have shared with you. Over the past several years, we have lost contracts to Suppliers who were awarded contracts at rates that were significantly lower than our bids and many times only barely equal the rate that we had quoted for only the Driver Wage portion of the bid. We have suspected that some of these low-ball awards were only possible by Suppliers who were not playing by the rules when it came to applying these two critical contract requirements.

All of us at MCA should rightfully take pride that our Company insists on high ethical standards. We consistently "play by the rules" and I believe that this has not only made MCA a better place to work, but has also contributed to an exceptional reputation for delivering quality service that we enjoy with the USPS and all of our other customers. But, I hate to lose. And, I especially hate to lose because a competitor is not playing by those rules that govern driver pay.

The USPS has clearly placed all Suppliers on notice that it will enforce these critical contract provisions and they have already taken action against violators. We need to keep the Postal Service aware of any Suppliers who ignore these requirements; those that do are not only cheating, they are taking work and revenue away from our Company, wages from our employees.

If you are aware of any of our competitors who are violating these rules, let the government agencies or us know. David Bachman sent you a memorandum providing contact information. If you get information on such activities (photos of subcontractor trucks being used in violation of USPS contracts and/or drivers being paid less than hours worked and Wage Determination rates, for example), report it so the information gets in the hands of the appropriate governmental officials. Doing so will not only raise the standards of all mail haulers, but will go a long way to securing the future of our Company.

Best, Safe Regards,





USPS NEWS

Trailer Security and Physical Exchange

By Robin Garrett, Contracts Manager

As part of our USPS contracts, we are required to protect the sanctity of the mail while it is in our possession. One of the means of protecting the mail is the use of a padlock to secure the load. The USPS places a thin aluminum seal on the trailer door, but adding the padlock to the safety chain ensures someone who wants to access mail illegally has to put out some pretty extreme effort to gain access to the cargo. All MCA drivers are required to use their company-issued padlocks to secure their trailers on every trip. If you don't have a company-issued padlock, please contact your supervisor.

An added level of security that is in place on our contracts is physical exchange at relay points. Simply put, drivers meeting at a relay have to do a face-to-face exchange of the loads. This gives us reasonable certainty no outside parties have access to the loads and the loads reach their destinations intact.

To make sure we are meeting the requirements of our contracts to protect the mail, we are checking all relay locations periodically each year to ensure drivers are using their padlocks and are physically exchanging the loads. We have wrapped up the first round of inspections for 2011, so many of you have seen company representatives observing the exchanges at relays. We are pleased to report that most of you were spot-on at the relay, using your padlocks properly and exchanging loads face-to-face as required. Thank you. Inspections will continue throughout the year, so please continue your efforts to protect the mail.

While these security measures take a little more effort on your part, we must all do our part to ensure the mail is kept secure. It protects you from being accused of wrong-doing, it keeps the company in compliance with our contracts, and above all it protects the public's mail.

Thank you for your continued professionalism and reliability. If you have questions regarding the use of padlocks or physical exchanges at relays or have not received the padlock and physical exchange acknowledgement forms, please contact your immediate supervisor.



MCA's Employee Appreciation Week

Each year the American Trucking Association honors the nation's truck drivers by designating a week National Driver Appreciation Week. It has been MCA's tradition to further designate this week as *MCA's Employee Appreciation Week* in honor of our entire team of great employees! This year, the week of festivities will be September 11 through 17. Look for the events happening in your location to be posted soon! We look forward to honoring YOU!

A MESSAGE FROM OPERATIONS

Dear MCA Drivers,

I certainly do not need to tell you that fuel prices are on the rise again. Over the past 6 months (Dec 2010 – June 2011), the average price of diesel, according to the Department of Energy, has risen from \$3.24 per gallon in December to \$3.95 on June 1.

As I visit our terminals and speak with drivers, I hear all the time “The Post Office pays for our fuel”. This is not an accurate statement. While the USPS does pay a portion of the fuel, they provide a maximum number of gallons on each contract for which they will reimburse MCA per year. If we go over that maximum number, MCA pays the full price for every gallon that we go over the maximum. We refer to these gallons as “Excess Gallons”. With rising fuel prices, MCA’s Excess Gallon expense has become a major expense in recent years.

MCA needs to not only eliminate the “Excess Gallons”, but we have a responsibility to help our customers through the rising cost of fuel as well. Being good partners with our customers is the foundation of MCA’s success!

While the Excess Gallon Expense has become a major expense, we do have the ability to not only reduce the expense, but we have the ability to eliminate it! To eliminate it, MCA would need to reduce fuel consumption by about 2.0%. Stated another way, if each driver used about 1 and 1/2 less gallons of fuel on each trip, we would eliminate this major expense. Now that sounds very attainable, and it would provide additional resources to invest in trucks!!

There are many things the Company can do to the equipment to improve fuel economy. For example, most of our trucks have locked 5th wheels. This closes the gap between the tractor and trailer and provides less resistance and in turn higher fuel economy. There are several products on the market now that can help aerodynamics, along with engine settings and specs, that we must consider.

There are also many things drivers can do to help. Below are just a few examples.

- **Only Idle When Necessary** – In extreme hot or cold temperatures, idling is some times necessary. However, I see drivers idle unnecessarily quite often. Did you know that for every hour a truck idles, about 1.25 gallons of fuel is burned?
- **Keep Your Speed Down** – Studies show that for every one MPH a truck’s speed operates over 60 MPH, fuel economy is reduced by 2%. Being on-time for our customer is very important, but in most cases, we could reduce by one MPH and still be on-time. This would save 2%!
- **Maintain Tire Inflation** – For every 10 psi a tire is under-inflated, fuel economy is reduced by 1%. Think of the savings if 4 tires are 10 psi low....or if one of the tires is only 50 psi. Air pressure on a cold tire should be 100 psi.

A MESSAGE FROM OPERATIONS (CONT'D)

- **Use Cruise Control** (taking into consideration traffic, weather, and road conditions) – Studies show that the use of cruise control can improve fuel economy by up to 10%!
- **Use Progressive Shifting** – Maintain the highest gear possible. Progressing to the next highest gear at less than 1500 rpm saves fuel!
- **Avoid Out of Route Miles** – We estimate that our trucks operate about 6% more miles than is necessary. This happens for many different reasons. Some drivers have “preferred routes of travel” that are not necessarily the most efficient. We have also found that some drivers have gone out of route to fuel at their favorite truck stop for personal reasons. Every additional mile costs the Company \$0.66 per mile in fuel alone. That may not sound like much, but if you multiply that by 6% of the total miles the company operates, it is a huge expense!

We cannot control the increasing fuel prices. We are going to have to live with the fuel prices for the foreseeable future. However, we can control how much fuel we consume. I believe in the MCA drivers. I know you can save 1 and 1/2 gallons on your next trip. With your help, we can do this!

Thank you for your efforts and drive safely!

Sincerely,



Eric Dilley
Director of Operations



ROADCHECK 2011

Roadcheck 2011 was conducted June 7-9, 2011. Drivers were challenged to receive clean inspections and were awarded 10,000 points (\$50 value) for doing so. Great job goes out to:

Atlanta (Tampa)—Danny Bradley
Cincinnati—Cleotis Hatch
Des Moines—Jack Stockfleth
Greensboro—Richard Rumley
Greensboro (Pittsburgh)—Richard Smith

Congratulations and thanks for a job well done!

2011 Milestones

The following employees have reached 5 or more years of service with MCA.

APRIL 2011 — JUNE 2011

5 YEARS

| | |
|---------------------|-----|
| TERRY BAKER | WMP |
| FLOYD BROWN JR | GSO |
| BRIDGETTE CARTER | LIT |
| SAMUEL DILLON | GSO |
| GELNN DOUGHERTY JR | GSO |
| KELLY ECHTENKAMP | DSM |
| BOBBY EDMONDSON | GSO |
| KEITH GLENN | DAL |
| MICHAEL LEONARD | HBG |
| MARLON LEWIS | ATL |
| LANCE MARTIN | LIT |
| KERRICK MCKAY | ATL |
| ROBERT MITCHELL | LIT |
| ANGIE MORPHIS | GSO |
| STEPHEN REEVES | LIT |
| KEVIN RIDDLE | GSO |
| MATTHEW SALMONS | GSO |
| RODNEY SELECTMAN JR | KC |
| HERMAN TEAGUE JR | JAX |
| LEONARD UTLEY JR | JAX |

6 YEARS

| | |
|-------------------|-----|
| MARLIN ANDERSON | JAX |
| PAUL BYDALEK | GSO |
| ROMEO CANDAZA | JAX |
| KIMBERLY COWLES | LIT |
| JOE ELLIOTT | LOU |
| LONNIE FOLDS SR | ATL |
| ANTHONY GARDNER | GSO |
| CURTIS HOMER | DAL |
| ELIZABETH JACKSON | GSO |
| MICHAEL KADINGER | DSM |
| DEAN LARSON | DSM |
| MARION PANNELL | ATL |
| DARRELL TANNER | ATL |
| MICHAEL WANZER | GSO |

7 YEARS

| | |
|-------------------|-----|
| STANNA BALESTRI | DSM |
| LINDA BRAY | LIT |
| JESSE CASTRO | DSM |
| KENNETH COOPER II | HBG |
| DAVID CRAIG | GSO |
| LUIS ESPINOSA | HBG |
| ROBERT GRUBB | GSO |
| GLENN JETTON | DAL |
| RICHARD LEA | GSO |
| RANDY LOWE | GSO |
| SHEILA MCDONALD | LIT |
| LYNNE MIDDLETON | DAL |
| HENRY OLDS | GSO |
| CHARLES PIERRE | GSO |
| JOHN SMITH | JAX |
| WILLIAM WOOD | ATL |

8 YEARS

| | |
|-------------------|-----|
| JAMES BRIMER | GSO |
| DAVID CHASE SR | CIN |
| HARRY CURTIS | GSO |
| CHARLES CUTSINGER | LOU |
| CLEOTIS HATCH | CIN |
| DELBERT HURST | KC |
| BOBBIE MCCOY | KC |

| | |
|-------------------|-----|
| CONRAD RICHARDSON | GSO |
| KEVIN SHOLTIS | GSO |
| MICHAEL WELLMAN | CIN |

9 YEARS

| | |
|-----------------|-----|
| SAMUEL GLASS JR | ATL |
| GARRETT GRAY | LIT |
| WALTER SINKLER | JAX |
| FREDDIE TOLBERT | HBG |

10 YEARS

| | |
|--------------------|-----|
| WILLIE BROWN | ATL |
| ALFONZA CHATMAN SR | KC |
| GARY DOLL | KC |
| RUSSELL GALLION | JAX |
| ANN GORDON | GSO |
| HARLAN HUEY | DAL |
| CHARLES LONG | STL |
| EDDIE MCCLINTON | ATL |
| JOHN MCLAUGHLIN | ATL |
| PAUL SAMUELS | GSO |
| DENNIS SANDERS | JAX |
| JACK SNYDER | GSO |

11 YEARS

| | |
|----------------|-----|
| JOHN ALGER | KC |
| GARY CASE | CIN |
| WALTER CORTEZ | HBG |
| DAVID HALL | GSO |
| JANICE HULL | LIT |
| DONALD JACKSON | GSO |
| TIMOTHY JOHNS | JAX |
| MICHAEL LILLY | GSO |
| GLENN RUSS | ATL |
| HENRY RUSSELL | DSM |
| WILLIAM SCHOCH | KC |
| TINA SCOTT | LIT |

12 YEARS

| | |
|-------------------|-----|
| KENNETH BUCKNER | GSO |
| ROBERT GEESA | GSO |
| SCOTT HART | GSO |
| TOMMY HIGGINS | KC |
| ALVIN JOHNSON | DAL |
| ALVIN LASHMAN | STL |
| DEBORAH MERRYMAN | GSO |
| JOSEPH MILLER | SXF |
| MELVIN PAYNE JR | KC |
| DANNY SCOTT | GSO |
| DONALD STENGER SR | CIN |
| ABRAHAM TOE | GSO |

13 YEARS

| | |
|------------------|-----|
| HOWARD ABSHER | GSO |
| GERARDO DIAZ | ATL |
| BENJAMIN JOHNSON | ATL |
| ANGELIQUE MEDINA | LIN |
| LANCE MILLER | ATL |
| TERRY MINK | CIN |
| JAMES PERRYMAN | GSO |

14 YEARS

| | |
|----------------|-----|
| JIMMIE CARROLL | GSO |
| MICHAEL LOGE | CIN |

15 YEARS

| | |
|-----------------|-----|
| ROLLIN DAVIS | DSM |
| STEPHEN GARMON | DSM |
| BECKY HOBBY | LIT |
| TIMOTHY JOHNSON | JAX |
| MARK KRAZMIEN | GSO |
| JOE NALLEY | ATL |
| LEE SANDLIN | CIN |
| MITCHEL TYLER | ATL |

16 YEARS

| | |
|----------------|-----|
| RICKY MCCLAIN | ATL |
| JOHNNY WALLING | WMP |

17 YEARS

| | |
|----------------|-----|
| BALINDA DEAN | JAX |
| HARRY HALL | JAX |
| LYNDON JONES | GSO |
| ERRICK MESCHER | DSM |

18 YEARS

| | |
|----------------|-----|
| EDDIE FELKS | WMP |
| WADE PILCHER | DSM |
| RICHARD TILLER | ATL |

19 YEARS

| | |
|---------------|-----|
| MOSES GRIFFIN | GSO |
|---------------|-----|

21 YEARS

| | |
|-----------------|-----|
| ALLEN BRIDGES | KC |
| ROBERT CUMMINGS | GSO |

23 YEARS

| | |
|----------------|-----|
| LEVAN FOLDS | ATL |
| AINSLEY LINTON | HBG |
| GARY WIDNER | GSO |

24 YEARS

| | |
|-------------|-----|
| RICKY CLINE | GSO |
| CARL LONG | GSO |
| ROY LUNDEN | SXF |

25 YEARS

| | |
|---------------|-----|
| RONALD COOLEY | ATL |
| HENRY KONSHAK | SXF |

26 YEARS

| | |
|-------------------|-----|
| WESLEY HOPSON | KC |
| ANNQUINETTE MYERS | GSO |
| FELIX YATES | WMP |

27 YEARS

| | |
|--------------|-----|
| DAVID ODOM | GSO |
| EDDIE WARREN | ATL |

31 YEARS

| | |
|-------------|-----|
| JOSEPH CORN | HBG |
|-------------|-----|

32 YEARS

| | |
|----------------|-----|
| DOUGLAS COWAN | GSO |
| SAMUEL GERAETS | SXF |

40 YEARS

| | |
|-----------|-----|
| JOHN WARD | CIN |
|-----------|-----|



ABOVE AND BEYOND



Ray Watkins, DSM, with wife Sheila, receiving an Above and Beyond Award.

On April 19, 2011, while driving on a Topeka run, Mr. Watkins was observed by one of the claims adjusters who works for our insurance company. He was so impressed with the safe manner in which he operated our truck in heavy traffic along I-35, that he contacted the Company to report it.

On behalf of all of our colleagues at MCA, we thank you for your service to our Company.

MILLION MILE CLUB

The Million Mile Club recognizes drivers who accomplish 1,000,000 safe driving miles with the Company. For achieving this award, each driver receives 40,000 points (\$200 value) and a 1,000,000 mile safe driving patch.

Congratulations to these newest members for this outstanding achievement!!!!

1 MILLION MILES

Michael Dehner —Atlanta
James Glauser—Kansas City



Riley Peavy, VP of Employee Relations celebrated his 35-year anniversary with MCA on July 1! Riley's favorite saying, "I love my job."



Gone Fishing . . .
Congratulations to **Bill Benz, LIT**, on his recent retirement from MCA!



Asher Wunderl, LIT, and wife, Priscilla, welcome home daughter, Stella Inez, born 5/9/11, weighing 8.5 pounds and 22" long. Big brother, Ty, is keeping a protective hold on his little sister.



Noah Michael arrived 6/10/11, weighing 8 lbs and 9 ounces, and 20" long. Proud Mom and Dad are **Kendall Nelson, GSO** and husband David.



Terra Petty, JAX, and husband Craig, welcome home daughter, Abigail Elizabeth, born 6/23/11, weighing 7 lbs and 7 oz.



Big sister, Sarah, is already keeping a careful eye out for her baby sister, Carly Christine, born 6/29/11, weighing 7 lbs, 1 oz, and 20" long. Proud parents are **Damian Drews, GSO**, and wife Belinda.

\$\$ REFERRAL BONUS DOLLARS \$\$

Make Extra Money All Year Round!!

Contact your supervisor for details.

You can earn \$150 at your referral's 90-day anniversary, and \$100 at your referral's one-year anniversary.

Refer a qualified applicant and earn up to \$250!!!!

In Memory of Friends We've Recently Lost

Michael Williams—West Memphis

YES, THEY GOT THE MESSAGE!

Congratulations to the following employees, who won an MCA logo shirt by entering last quarter's newsletter drawing:

Tony Colbert—Greensboro

Fred McClendon—Jacksonville

Tim Marlowe—Greensboro

Dwain Peterson—Jacksonville

Raymond Parker—Greensboro

Gary Stayrook—Jacksonville

Johnny Pope—Greensboro

Fred Vohol—Jacksonville

Darius Cook Jr.—Jacksonville

Garrett Gray—Little Rock

CSA HOTLINE: 1-800-294-7743 Ext. 11245

Email: CSA@mcalogistics.com

SECURITY REMINDER

Use your company-issued padlock on the safety chain to secure the trailer every trip. See related article on Page 3.

